

## ***REQUEST For Proposal for the Tin Cup Restaurant at the St. Paul Golf Course***

The Town of St. Paul is seeking proposals from proponents interested in leasing the “Tin Cup” Restaurant located at the St. Paul Golf Club.

The Town will consider a lease up to and including five years. The lease will include the restaurant/lounge area, all the kitchen facilities, the patio, and the gazebo and two beer carts (1 newer, 1 older). The Town is open for the leased area to include, the yet to be completed area in the basement if a commitment can be made that this additional area will be used to fulfill objectives of a business plan.

The Town pays for all utilities related to the “Tin Cup” except phone costs and any related installation. The Town also looks after the maintenance of the building and the restaurant equipment. The successful proponent will be responsible to pay the required lease payments, all their staffing costs, and the necessary insurance.

The Town is looking for a proponent that will cater to the golf clientele. The option of also catering to the dining public is open to proponents. Serious consideration will be given those proponents who have a creative business plan to not only promote the restaurant but to promote the facilities for events and are willing to put on their own events such as special menus, wine/beer tastings, take advantage of the summer patio and are willing to go above and beyond normal service to make the Tin Cup a restaurant of note in our community. Proponents must agree to:

1. Adhere to Alberta Labour Standards for all staff they employ.
2. Beer carts must be manned and out on the course for all programmed events, tournaments and long weekends during the golfing season (weather dependent).
3. Adequate insurance and WCB must be carried by the proponent
4. Public Health standards must be adhered to and any violations of same must be reported to the owner, (the Town).
5. The Lessee must agree to work with Golf Club staff to coordinate food and beverage options for programmed and special events at the Golf Club.
6. The Proponent must be able to qualify for a liquor license and a restaurant licence.
7. The term begin lease will begin January 1, 2021 unless otherwise negotiated.

Interested parties must submit their proposals by Friday October 2, 2020 by 4:30 pm (MST). Attention; Kim Heyman, CAO, Town of St. Paul, 5101 50th Street, St. Paul AB. Submission may be hand delivered to front desk or by mail or courier only.

Submissions must include business plan to increase business, and promote restaurant assets. The submission must include how much monthly rent the proponent feels they can pay and still fund their business plan.